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SIDDHARTH INSTITUTE OF ENGINEERING & TECHNOLOGY:: PUTTUR
(AUTONOMOUS)

B.Tech IV Year I Semester Regular Examinations February-2022

ENTREPRENEURSHIP DEVELOPMENT

(Open Elective-III)

Time: 3 hours

Max. Marks: 60

PART-A

(Answer all the Questions 5 x 2 = 10 Marks)

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|---|---|---|----|----|
| 1 | a | Functions of an Entrepreneur. | L2 | 2M |
| | b | List of various form of business organizations. | L2 | 2M |
| | c | Intellectual Property Rights (IPRs). | L3 | 2M |
| | d | List out the Maslow's classification of needs. | L3 | 2M |
| | e | Define Project Life Cycle. | L1 | 2M |

PART-B

(Answer all Five Units 5 x 10 = 50 Marks)

UNIT-I

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|---|---|---|----|----|
| 2 | a | What is entrepreneurship? Explain the advantages of entrepreneurship in nation development. | L2 | 5M |
| | b | What are the challenges faced by entrepreneurs in India? | L3 | 5M |

OR

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| 3 | | What is Rural Entrepreneurship? Give brief explanation of about Rural and Urban entrepreneurship. | L2 | 10M |
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UNIT-II

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| 4 | a | List out the problems of MSMEs in India. | L3 | 5M |
| | b | Examine the role of government in supporting MSMEs in India. | L4 | 5M |

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| 5 | | Explain the various motivational initiatives of the central and state government to promote entrepreneurship in India. | L5 | 10M |
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UNIT-III

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| 6 | | Examine the importance of Innovation in Entrepreneurship and state its advantages in business. | L4 | 10M |
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| 7 | a | Write a short note on Trademark and Trade Secrets. | L2 | 5M |
| | b | List out the problems faced by start-ups without IPRs. | L3 | 5M |

UNIT-IV

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|---|---|---|----|----|
| 8 | a | What is Venture Capital and explain its advantages? | L1 | 5M |
| | b | What are the opportunities for entrepreneurs in current scenario? | L3 | 5M |

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| 9 | | What is meant by Motivation? What are various Motivational theories? Explain. | L2 | 10M |
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UNIT-V

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| 10 | a | Explain the role of project planning in entrepreneurship. | L2 | 5M |
| | b | Define project Management. Determine the stages of project management process. | L2 | 5M |

OR

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|----|---|--|----|----|
| 11 | a | Write about Financial requirements for preparation of a Project. | L2 | 5M |
| | b | Explain the steps involved in the preparation of project feasibility report. | L3 | 5M |

END